COLLECTIVE E

Collective Hub P: +61 2 9699 7216 collectivehub.com

Digital Marketing and Social Media Manager 6-month maternity leave contract // Sydney, NSW

We're looking for a digital tech head and creative social media manager to continue building our social media community for a minimum 6-month contract term with the potential for continuation, so show us what you've got!

Collective Hub has quickly built a thriving and active social media community, it will be your task to continue this trajectory over the 6-month period. You'll understand, engage, and connect with likeminded people, companies, and brands and build, promote, nurture and grow the reach of our Collective Hub community.

More on the role:

The role is well structured with key result areas built around

- Content Creation & Distribution
- Engagement & Community Management
- Promotions, Campaigns & Community Growth
- Analytics, Testing & Reporting
- Contribution & Commitment to Knowledge

Digital Marketing:

- Manage the paid digital campaigns promoting Collective Hub content daily including ad creation, budget management, campaign optimisation, and reporting (e.g. Facebook, Google Display Network)
- Explore news ways to distribute Collective Hub's content, via both paid and unpaid channels
- Work with the digital agency and content team to implement and optimise the website and content based on SEO principles
- Promote high performing content and develop integrated campaigns to boost this content
- Continue to grow traffic via Social, Organic, Paid, Email, Referral channels, and identifying new sources of traffic
- Drive the email subscriber list, and send out regular emails to our growing subscriber base
- Work with the marketing team on promoting Collective Hub's internal products and services
- Manage and optimise campaigns that are focused on ROI and sales across all digital channels including optimising the client campaigns running across social and display

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- Maintain the strong relationship with our digital agency contact, manage agency work flow and the overall performance of the website
- Drive conversion optimisation and focus on implementing optimal user experience across the website
- Be the go to for all data, analytics, and digital reporting including managing Google Analytics, content analytics platforms, social media analytics platforms, as well as all digital reporting tools
- Monitor and analyse the overall digital performance of Collective Hub and report back to the team on a regular basis
- ENJOY data, and be able to analyse and draw real actionable insights
- To ensure the overall performance is continually improving you will be consistently testing! Testing new content, new copy, new campaigns, new images

Social Media:

- Be creative with an eye for design to create bespoke, shareable and adaptable Collective Hub content ensuring each communication is of a consistently high standard and high quality
- Be the custodian of social media, project manage internal requirements ensuring they fit within the overall strategy
- Continue to develop a solid content strategy with the wider teams and execute this strategy
- Schedule content in advance and post in real time, ensuring all posts and communications have a consistent Collective Hub voice of positivity and authenticity
- Using social media and content management tools, continue with the systemised, efficient process for collecting, curating, and scheduling of content. Ensuring the team has visibility over the content plan
- Ensure you are across upcoming events, interviews, and any opportunity that will be great to share with the community
- Monitor, respond and escalate comments from the community, acknowledge new followers where applicable, like and comment on other posts, and contribute to social discussion about the Collective Hub
- Continuously identify influential accounts to follow, monitor a defined group of #hashtags and accounts and engage where relevant
- Regularly monitor and engage with Collective Hub ambassadors and potential ambassadors
- Facilitate and start discussions and encourage the community to talk to each other
- Plan, run, monitor and report on promotions and campaigns run across our social networks
- Manage and foster relationships directly with the main social networks

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- Use different analytics tools to regularly monitor community growth, content performance, engagement, community profiles, and more!
- Set up and run regular reports, analyse the data, and report back to the team results

Skills, Knowledge, & Abilities Required:

- Hands on Digital Marketing experience across different digital channels (e.g. Paid Search, SEO, Social Media Marketing, Email, Display Media Planning, Ad Operations / Trafficking)
- Extensive experience across the major social networks, a solid grasp of best practices in social media and managing robust Facebook campaigns
- Experience in using various digital platforms, or the ability to learn new digital platforms quickly (include, Wordpress, DFP, Salesforce, Iconosquare, Facebook for Business/Power Editor, Google AdWords, Mailchimp, Campaign Monitor, Eventbrite etc)
- Proficient use of Google Analytics, and Excel
- Excellent copywriting / writing ability
- A solid understanding and best practise use of tagging, hashtags, and search tools
- Passionate about connecting people, and passionate about Collective Hub
- High emotional intelligence and awareness to manage a large community

And most of all, love what you do and do it well!

You'll see that at Collective Hub, we're curious, purposeful and deliberately conscious about everything we do/say/share as a voice in the media landscape. This would be just some of the reasons you'd love to work with us.

Want to join the team?

Send your cover letter and CV, along with any interesting information you think we'd enjoy, to Aimee Sommen at <u>careers@collectivehub.com</u> with '**Digital / Social Manager**' in the subject.

We hire with our overall culture in mind and always appreciate extra effort and creativity in applications.

Good luck!

^{**}Only successful applicants will be contacted for interviews**